

The Third Annual *Lab Manager Magazine* – Kelly Scientific Salary & Employee Satisfaction Survey

Q1			
Disease should receive the side			
Please check your job title			
Corporate Management (CEO, President, VP, etc)	43 17	3.48% 1.38%	
Biochemist Chemist / Scientist	153	12.40%	
Core Facility Director / Manager	30	2.43%	
Engineer	18	1.46%	
Lab Supervisor / Manager / Director	526	42.63%	
Microbiologist	22	1.78%	
Operations Manager - Scientific	14	1.13%	
Plant Manager	5	0.41%	
Principal Investigator	22	1.78%	
Professor / Department Head	34	2.76%	
Project Manager - Scientific	17	1.38%	
Purchasing Agent	3	0.24%	
QA / QC Manager / Director	54	4.38%	
R&D Supervisor / Manager / Director	44	3.57%	
Senior Chemist / Scientist	51	4.13%	
Technologist / Technician	92	7.46%	
Other Total	89 1234	7.21%	
I VIIII	1234		
Q2			
What is your job function?			
R&D	281	22.88%	
Quality Control / Assurance, Validation	258	21.01%	
Manufacturing / Processing	44	3.58%	
Engineering / Design	18	1.47%	
Corporate Management	74	6.03%	
Regulatory	34	2.77%	
Purchasing	13	1.06%	
Technical Services	160	13.03%	
		4.4.000/	
Operations	180	14.66%	
·	180 55	14.66% 4.48%	
Operations Teaching Other			
Teaching	55	4.48%	
Teaching Other Total	55 111	4.48%	
Teaching Other	55 111	4.48%	
Teaching Other Total	55 111 1228	4.48% 9.04%	
Teaching Other Total Q3 Which best describes the type of research organization or market/indu	55 111 1228	4.48% 9.04%	work
Teaching Other Total Q3 Which best describes the type of research organization or market/induin?	55 111 1228 ustry you	4.48% 9.04% currently v	work
Teaching Other Total Q3 Which best describes the type of research organization or market/indu in? Industry Research Lab	55 111 1228 stry you	4.48% 9.04% currently v	work
Teaching Other Total Q3 Which best describes the type of research organization or market/indu in? Industry Research Lab University / College Research Lab	55 111 1228 stry you 303 177	4.48% 9.04% currently v 24.78% 14.47%	work
Teaching Other Total Q3 Which best describes the type of research organization or market/indu in? Industry Research Lab University / College Research Lab Government Research Lab	55 111 1228 stry you 303 177 80	4.48% 9.04% currently v 24.78% 14.47% 6.54%	work
Teaching Other Total Q3 Which best describes the type of research organization or market/indu in? Industry Research Lab University / College Research Lab Government Research Lab Contract Lab	55 111 1228 stry you 303 177 80 115	4.48% 9.04% currently v 24.78% 14.47% 6.54% 9.40%	work
Teaching Other Total Q3 Which best describes the type of research organization or market/indu in? Industry Research Lab University / College Research Lab Government Research Lab Contract Lab Private Research Institution	55 111 1228 sstry you 303 177 80 115 37	4.48% 9.04% currently v 24.78% 14.47% 6.54% 9.40% 3.03%	work
Teaching Other Total Q3 Which best describes the type of research organization or market/indu in? Industry Research Lab University / College Research Lab Government Research Lab Contract Lab Private Research Institution Clinical Research, Hospital/Medical Lab	55 111 1228 astry you 303 177 80 115 37 172	4.48% 9.04% currently v 24.78% 14.47% 6.54% 9.40% 3.03% 14.06%	work
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Teaching Other Total Q3 Which best describes the type of research organization or market/indu in? Industry Research Lab University / College Research Lab Government Research Lab Contract Lab Private Research Institution Clinical Research, Hospital/Medical Lab Distributor / Dealer (New and Used Equipment) Manufacturer (New Equipment)	55 111 1228 sistry you 303 177 80 115 37 172 16 70	4.48% 9.04% currently v 24.78% 14.47% 6.54% 9.40% 3.03% 14.06% 1.31% 5.72%	work
Teaching Other Total Q3 Which best describes the type of research organization or market/indu in? Industry Research Lab University / College Research Lab Government Research Lab Contract Lab Private Research Institution Clinical Research, Hospital/Medical Lab Distributor / Dealer (New and Used Equipment) Manufacturer (New Equipment) Other	55 111 1228 stry you 303 177 80 115 37 172 16 70 253	4.48% 9.04% currently v 24.78% 14.47% 6.54% 9.40% 3.03% 14.06% 1.31%	work
Teaching Other Total Q3 Which best describes the type of research organization or market/indu in? Industry Research Lab University / College Research Lab Government Research Lab Contract Lab Private Research Institution Clinical Research, Hospital/Medical Lab Distributor / Dealer (New and Used Equipment) Manufacturer (New Equipment)	55 111 1228 sistry you 303 177 80 115 37 172 16 70	4.48% 9.04% currently v 24.78% 14.47% 6.54% 9.40% 3.03% 14.06% 1.31% 5.72%	work
Teaching Other Total Q3 Which best describes the type of research organization or market/indu in? Industry Research Lab University / College Research Lab Government Research Lab Contract Lab Private Research Institution Clinical Research, Hospital/Medical Lab Distributor / Dealer (New and Used Equipment) Manufacturer (New Equipment) Other Total	55 111 1228 stry you 303 177 80 115 37 172 16 70 253	4.48% 9.04% currently v 24.78% 14.47% 6.54% 9.40% 3.03% 14.06% 1.31% 5.72%	work
Teaching Other Total Q3 Which best describes the type of research organization or market/indu in? Industry Research Lab University / College Research Lab Government Research Lab Contract Lab Private Research Institution Clinical Research, Hospital/Medical Lab Distributor / Dealer (New and Used Equipment) Manufacturer (New Equipment) Other	55 111 1228 stry you 303 177 80 115 37 172 16 70 253	4.48% 9.04% currently v 24.78% 14.47% 6.54% 9.40% 3.03% 14.06% 1.31% 5.72%	work
Teaching Other Total Q3 Which best describes the type of research organization or market/induin? Industry Research Lab University / College Research Lab Government Research Lab Contract Lab Private Research Institution Clinical Research, Hospital/Medical Lab Distributor / Dealer (New and Used Equipment) Manufacturer (New Equipment) Other Total	55 111 1228 stry you 303 177 80 115 37 172 16 70 253	4.48% 9.04% currently v 24.78% 14.47% 6.54% 9.40% 3.03% 14.06% 1.31% 5.72%	work
Teaching Other Total Q3 Which best describes the type of research organization or market/indu in? Industry Research Lab University / College Research Lab Government Research Lab Contract Lab Private Research Institution Clinical Research, Hospital/Medical Lab Distributor / Dealer (New and Used Equipment) Manufacturer (New Equipment) Other Total Q4 Which of the following best describes your field of work?	55 1111 1228 303 177 80 115 37 172 16 60 253 1223	4.48% 9.04% 24.78% 14.47% 6.54% 9.40% 3.03% 14.06% 1.31% 5.72% 20.69%	work
Teaching Other Total Q3 Which best describes the type of research organization or market/indu in? Industry Research Lab University / College Research Lab Government Research Lab Contract Lab Private Research Institution Clinical Research, Hospital/Medical Lab Distributor / Dealer (New and Used Equipment) Manufacturer (New Equipment) Other Total Q4 Which of the following best describes your field of work? Microbiology	55 111 1228 303 177 80 115 37 172 16 70 253 1223	4.48% 9.04% 24.78% 14.47% 6.54% 9.40% 9.40% 1.31% 5.72% 20.69%	work
Teaching Other Total Q3 Which best describes the type of research organization or market/indu in? Industry Research Lab University / College Research Lab Government Research Lab Contract Lab Private Research Institution Clinical Research, Hospital/Medical Lab Distributor / Dealer (New and Used Equipment) Manufacturer (New Equipment) Other Total Q4 Which of the following best describes your field of work?	55 1111 1228 303 177 80 115 37 172 16 60 253 1223	4.48% 9.04% 24.78% 14.47% 6.54% 9.40% 3.03% 14.06% 1.31% 5.72% 20.69%	work
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Teaching Other Total Q3 Which best describes the type of research organization or market/induin? Industry Research Lab University / College Research Lab Government Research Lab Contract Lab Private Research Institution Clinical Research, Hospital/Medical Lab Distributor / Dealer (New and Used Equipment) Manufacturer (New Equipment) Other Total Q4 Which of the following best describes your field of work? Microbiology Chemicals Forensics	55 1111 1228 sistry you 303 177 80 115 37 172 16 70 253 1223	4.48% 9.04% 24.78% 14.47% 6.54% 9.40% 3.03% 14.06% 5.72% 20.69%	work
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Teaching Other Total Q3 Which best describes the type of research organization or market/induin? Industry Research Lab University / College Research Lab Government Research Lab Contract Lab Private Research Institution Clinical Research, Hospital/Medical Lab Distributor / Dealer (New and Used Equipment) Manufacturer (New Equipment) Other Total Q4 Which of the following best describes your field of work? Microbiology Chemicals Forensics Pharmaceuticals Food / Beverage Biotechnology Plastics / Polymers	55 1111 1228 303 177 80 115 37 172 16 70 253 1223	4.48% 9.04% 24.78% 14.47% 6.54% 9.40% 3.03% 14.06% 1.31% 5.72% 20.69% 5.72% 10.11% 3.26% 13.30% 3.34% 10.11% 3.75%	work
Teaching Other Total Q3 Which best describes the type of research organization or market/indu in? Industry Research Lab University / College Research Lab Government Research Lab Contract Lab Private Research Institution Clinical Research, Hospital/Medical Lab Distributor / Dealer (New and Used Equipment) Manufacturer (New Equipment) Other Total Q4 Which of the following best describes your field of work? Microbiology Chemicals Forensics Pharmaceuticals Food / Beverage Biotechnology Plastics / Polymers Clinical / Medical	55 1111 1228 303 177 80 115 37 172 16 60 253 1223	4.48% 9.04% 24.78% 14.47% 6.54% 9.40% 3.03% 14.06% 1.31% 5.72% 20.69% 5.06% 10.11% 3.26% 13.30% 3.34% 10.11% 3.75% 17.21%	work
Teaching Other Total Q3 Which best describes the type of research organization or market/indu in? Industry Research Lab University / College Research Lab Government Research Lab Contract Lab Private Research Institution Clinical Research, Hospital/Medical Lab Distributor / Dealer (New and Used Equipment) Manufacturer (New Equipment) Other Total Q4 Which of the following best describes your field of work? Microbiology Chemicals Forensics Pharmaceuticals Food / Beverage Biotechnology Plastics / Polymers Clinical / Medical Environmental	55 111 1228 303 177 80 115 37 172 16 70 253 1223	4.48% 9.04% 24.78% 14.47% 6.54% 9.40% 3.03% 14.06% 1.31% 5.72% 20.69% 5.06% 10.11% 3.26% 13.30% 3.34% 10.11% 3.75% 17.21% 11.75%	work
Teaching Other Total Q3 Which best describes the type of research organization or market/indusin? Industry Research Lab University / College Research Lab Government Research Lab Contract Lab Private Research Institution Clinical Research, Hospital/Medical Lab Distributor / Dealer (New and Used Equipment) Manufacturer (New Equipment) Other Total Q4 Which of the following best describes your field of work? Microbiology Chemicals Forensics Pharmaceuticals Food / Beverage Biotechnology Plastics / Polymers Clinical / Medical Environmental Energy / Petroleum Instrumentation Design / Development Other	55 1111 1228 303 177 80 115 37 172 16 60 253 1223 62 124 40 163 41 124 46 211 144 37	4.48% 9.04% 24.78% 14.47% 6.54% 9.40% 3.03% 14.06% 1.31% 5.72% 20.69% 5.06% 10.11% 3.26% 13.30% 3.34% 10.11% 3.75% 17.21% 11.75% 3.02%	work
Teaching Other Total Q3 Which best describes the type of research organization or market/induin? Industry Research Lab University / College Research Lab Government Research Lab Contract Lab Private Research Institution Clinical Research, Hospital/Medical Lab Distributor / Dealer (New and Used Equipment) Manufacturer (New Equipment) Other Total Q4 Which of the following best describes your field of work? Microbiology Chemicals Forensics Pharmaceuticals Food / Beverage Biotechnology Plastics / Polymers Clinical / Medical Environmental Energy / Petroleum Instrumentation Design / Development	55 1111 1228 303 177 80 115 37 172 16 70 253 1223 62 124 40 163 41 124 46 211 144 37	4.48% 9.04% 24.78% 14.47% 6.54% 9.40% 3.03% 14.06% 1.31% 5.72% 20.69% 5.06% 10.11% 3.26% 13.30% 3.34% 10.11% 3.75% 17.21% 11.75% 3.02% 2.45%	work

How many people work in your lab?			
1 – 10	590	48.88%	
11 - 25	287	23.78%	
26 - 50	160	13.26%	
51 - 100	85	7.04%	
Over 101	85	7.04%	
Total	1207		
Q6			
How many people work in the organization?			
Less than 100	271	22.18%	
100 - 500	267	21.85%	
501 - 1.000	124	10.15%	
1,001 - 5,000	248	20.29%	
5.001 - 10.000	120	9.82%	
10,001 - 50,000	123	10.07%	
50,000+	69	5.65%	
Total	1222		
Q7			
Q7			
How many years have you been with your current employer?	115	9.41%	
How many years have you been with your current employer? Less than 1 year	115 197	9.41% 16.12%	
How many years have you been with your current employer? Less than 1 year 1–2 years			
How many years have you been with your current employer? Less than 1 year 1–2 years 3–5 years	197	16.12%	
How many years have you been with your current employer? Less than 1 year 1-2 years 3-5 years 6-10 years	197 245	16.12% 20.05%	
How many years have you been with your current employer? Less than 1 year 1-2 years 3-5 years 6-10 years 11-15 years	197 245 221	16.12% 20.05% 18.09%	
How many years have you been with your current employer? Less than 1 year 1–2 years 3–5 years 6–10 years 11–15 years 16–20 years	197 245 221 128	16.12% 20.05% 18.09% 10.47%	
How many years have you been with your current employer? Less than 1 year 1-2 years 3-5 years 6-10 years 11-15 years	197 245 221 128 85	16.12% 20.05% 18.09% 10.47% 6.96%	
How many years have you been with your current employer? Less than 1 year 1–2 years 3–5 years 6–10 years 11–15 years 16–20 years Over 20 years	197 245 221 128 85 231	16.12% 20.05% 18.09% 10.47% 6.96%	
How many years have you been with your current employer? Less than 1 year 1–2 years 3–5 years 6–10 years 11–15 years 16–20 years Over 20 years	197 245 221 128 85 231	16.12% 20.05% 18.09% 10.47% 6.96%	
How many years have you been with your current employer? Less than 1 year 1-2 years 3-5 years 6-10 years 11-15 years 16-20 years Over 20 years Total	197 245 221 128 85 231	16.12% 20.05% 18.09% 10.47% 6.96%	
How many years have you been with your current employer? Less than 1 year 1–2 years 3–5 years 6–10 years 11–15 years 16–20 years Over 20 years Total	197 245 221 128 85 231	16.12% 20.05% 18.09% 10.47% 6.96%	
How many years have you been with your current employer? Less than 1 year 1-2 years 3-5 years 6-10 years 11-15 years 16-20 years Over 20 years Total Q8 Do you work full-time or part-time for this employer?	197 245 221 128 85 231	16.12% 20.05% 18.09% 10.47% 6.96%	
How many years have you been with your current employer? Less than 1 year 1-2 years 3-5 years 6-10 years 11-15 years 16-20 years Over 20 years Total Q8 Do you work full-time or part-time for this employer? Full-time (35 or more hours per week)	197 245 221 128 85 231 1222	16.12% 20.05% 18.09% 10.47% 6.96% 18.90%	
How many years have you been with your current employer? Less than 1 year 1-2 years 3-5 years 6-10 years 11-15 years 16-20 years Over 20 years Total Q8 Do you work full-time or part-time for this employer?	197 245 221 128 85 231 1222	16.12% 20.05% 18.09% 10.47% 6.96% 18.90%	

Please reply to the following statements regarding your current position

	Strong	ly Agree	A	gree	Disa	agree	Strongly	Disagree	Don't	Know
I like the type of work that I do	598	48.94%	575	47.05%	37	3.03%	10	0.82%	2	0.16%
I feel that the work I do raises my self-confidence	435	35.63%	667	54.63%	79	6.47%	18	1.47%	22	1.80%
I am given enough authority to make decisions I need to make	435	35.74%	593	48.73%	146	12.00%	37	3.04%	6	0.49%
I believe my job is secure	275	22.56%	616	50.53%	198	16.24%	69	5.66%	61	5.00%
I feel I am contributing to this organizations mission	603	49.79%	561	46.33%	29	2.39%	9	0.74%	9	0.74%
If I do very good work I can count on being acknowledged/ recognized/promoted	241	19.74%	540	44.23%	295	24.16%	96	7.86%	49	4.01%
Deadlines at this organization are realistic	170	13.95%	731	59.97%	238	19.52%	52	4.27%	28	2.30%
I feel I am valued at this organization	290	23.79%	670	54.96%	169	13.86%	57	4.68%	33	2.71%
I feel part of a team working toward a shared goal	323	26.63%	670	55.23%	163	13.44%	39	3.22%	18	1.48%
I am willing to contribute above and beyond what is expected of me to help this organization be successfu	634	52.18%	541	44.53%	27	2.22%	4	0.33%	9	0.74%
It is very important to me to have a good balance between work and personal life	764	62.67%	431	35.36%	18	1.48%	2	0.16%	4	0.33%
I am happy with the work-life balance that I currently have.	334	27.35%	625	51.19%	203	16.63%	48	3.93%	11	0.90%

Please reply to the following based on your current work environment

	Strongl	Strongly Agree A		Agree		Disagree		Disagree	Don't	Know
My physical working conditions are good	450	37.01%	659	54.19%	92	7.57%	14	1.15%	1	0.08%
My general work area is adequately lit	510	41.94%	649	53.37%	50	4.11%	7	0.58%	0	0.00%
My general work area is adequately heated/cooled	380	31.25%	607	49.92%	198	16.28%	28	2.30%	3	0.25%
My general work area is adequately clean	417	34.46%	665	54.96%	116	9.59%	11	0.91%	1	0.08%
There is adequate noise control to allow me to focus on my work	360	29.68%	675	55.65%	154	12.70%	23	1.90%	1	0.08%
I feel physically safe in my work environment	521	42.81%	633	52.01%	51	4.19%	10	0.82%	2	0.16%
My furniture is ergonomically adequate	300	24.77%	637	52.60%	227	18.74%	38	3.14%	9	0.74%
There is appropriate safety equipment in place (ventilation, eye wash stations, fire extinguishers)	547	45.13%	580	47.85%	71	5.86%	13	1.07%	1	0.08%

Q11	Grouping / Filter Analysis

Please reply to the following based on your organization's	corporate culture and co	mmunication programs
		1 -

	Strongi	y Agree	A	gree	DIS	<u>agree</u>	Strongly	Disagree	Don't	Know
This organizations corporate communications are frequent enough	180	14.80%	712	58.55%	248	20.39%	47	3.87%	29	2.38%
This organizations corporate communications are detailed enough	150	12.33%	675	55.46%	306	25.14%	55	4.52%	31	2.55%
I have a good understanding of how this organization is doing financia	223	18.35%	637	52.43%	251	20.66%	60	4.94%	44	3.62%
I feel I can trust what this organization tells me	179	14.72%	672	55.26%	250	20.56%	63	5.18%	52	4.28%
This organization treats me like a person, not a number	254	20.91%	652	53.66%	223	18.35%	59	4.86%	27	2.22%
This organization gives me recognition for work thats well done	197	16.24%	576	47.49%	327	26.96%	77	6.35%	36	2.97%
Staffing levels are adequate to provide quality products / services	135	11.09%	611	50.21%	352	28.92%	100	8.22%	19	1.56%
Quality is a top priority with this organization	358	29.47%	610	50.21%	190	15.64%	33	2.72%	24	1.98%
Safety is a top priority with this organization	435	35.89%	586	48.35%	157	12.95%	22	1.82%	12	0.99%
I believe there is a spirit of cooperation at this organization	221	18.23%	653	53.88%	261	21.53%	52	4.29%	25	2.06%
Employees are treated fairly here, regardless of race, gender,	457	37.64%	584	48.11%	110	9.06%	44	3.62%	19	1.57%
religion, or sexual orientation I like the people I work with at this organization	418	34.46%	725	59.77%	56	4.62%	5	0.41%	9	0.74%

012

Please reply to the following on training and professional development provided by your organization

	Strongly Agree		<u>A</u>	gree	Dis	agree	Strongly	Disagree	<u>Don't</u>	Know	
This organization provided as much initial training as I needed	221	18.42%	623	51.92%	293	24.42%	54	4.50%	9	0.75%	
This organization provides as much ongoing training as I need	212	17.64%	605	50.33%	318	26.46%	53	4.41%	14	1.16%	
This organization provides the information, equipment and resources I need to do my job wel	244	20.37%	697	58.18%	209	17.45%	42	3.51%	6	0.50%	
This organization provides training or experiences to help me explore other opportunities within the company	151	12.56%	471	39.18%	424	35.27%	102	8.49%	54	4.49%	
This organization provides training or education to help me balance my work and personal life	144	11.99%	498	41.47%	420	34.97%	83	6.91%	56	4.66%	

013

Please reply to the following on your organizations leadership and planning strategies

	Strongl	y Agree	Ag	gree	Disa	agree	Strongly	Disagree	Don't	Know
I understand the long-term strategy of this organization	267	21.99%	665	54.78%	197	16.23%	43	3.54%	42	3.46%
I have confidence in the leadership of this organization	227	18.68%	598	49.22%	262	21.56%	83	6.83%	45	3.70%
The leaders of this organization care about employees' well being	219	18.07%	622	51.32%	226	18.65%	81	6.68%	64	5.28%
There is adequate planning of corporate objectives	147	12.12%	590	48.64%	277	22.84%	72	5.94%	127	10.47%
There is adequate follow-through of corporate objectives	125	10.30%	575	47.36%	311	25.62%	75	6.18%	128	10.54%
There is adequate planning of departmental objectives	155	12.76%	694	57.12%	236	19.42%	73	6.01%	57	4.69%
There is adequate follow-through of departmental objectives	146	12.04%	662	54.58%	272	22.42%	72	5.94%	61	5.03%
The leaders of this organization are open to input from employees	221	18.25%	607	50.12%	240	19.82%	80	6.61%	63	5.20%

Q14

Please check off which of the following employer-provided benefits you are currently receiving Vacation/Paid Time Off 1037 83.09%

1037	83.09%
61	4.89%
641	51.36%
962	77.08%
813	65.14%
615	49.28%
786	62.98%
316	25.32%
390	31.25%
531	42.55%
139	11.14%
141	11.30%
72	5.77%
6504	
	61 641 962 813 615 786 316 390 531 139 141 72

Q15

Please check what resources you use when recruiting employees

Stanling Firms	333	12.30%
Internal HR department	684	23.82%
Online Job Boards	446	15.53%
Social Networking Sites	115	4.01%
Professional Organizations	332	11.56%
Referrals	441	15.36%
Classified Ads	416	14.49%
Other	84	2.93%
Total	2871	

Q16										
In total have large have you worked full and/or work time on a record		4:-40								
In total, how long have you worked full- and/or part-time as a resear	ircner/scier 51	4.24%								
Less than 1 year 1–2 years	60	4.24%								
3–5 years	127	10.57%								
6–10 years	151	12.56%								
11–15 years	157	13.06%								
16–20 years	149	12.40%								
Over 20 years	507	42.18%								
Total	1202									
Q17										
Please reply to the following regarding your future career goals		_ 1	_				1	1		
Character and the land of the	Strongly			Agree		agree		/ Disagree		Know
Given the opportunity, I would leave my present job.	203	16.75%	437	36.06%	328	27.06%	133	10.97%	111	9.16%
There is room for me to advance at this organization.	102	8.41%	469	38.66%	415	34.21%	170	14.01%	57	4.70%
My career goals are being advanced through my current job.	126	10.41%	563	46.53%	367	30.33%	103	8.51%	51	4.21%
If I could start over again, I would choose the same field of work.	289	23.84%	521	42.99%	218	17.99%	87	7.18%	97	8.00%
I would take on a lesser role or a lower wage if I felt that my work	91	7.48%	400	32.87%	476	39.11%	148	12.16%	102	8.38%
contributed to something more important or meaningful to me.	91	7.40%	400	32.01 %	470	39.11%	140	12.10%	102	0.30%
I would consider accepting a lesser role or a lower salary to work for										
a firm with a reputation for being environmentally friendly, caring	94	7.74%	361	29.71%	473	38.93%	146	12.02%	141	11.60%
about employees and caring about outside stakeholders such as the	5 -1	70	501	_0.11/0	7.0	20.00/0	1-70	02 /0	1-71	. 1.50 /6
community.		l					I			
Q18										
What is your annual salary, not including bonuses?										
Under \$24,999	76	6.24%								
\$25,000 – \$34,999	83	6.81%								
\$35,000 – \$34,999 \$35,000 – \$44,999	130	10.67%								
\$35,000 – \$44,999 \$45,000 – \$54,999	157	12.89%								
\$55,000 - \$64,999	169	13.88%								
\$65,000 - \$74,999	151	12.40%								
\$75,000 – \$74,999 \$75,000 – \$84,999	107	8.78%								
\$85,000 – \$94,999	92	7.55%								
\$95,000 – \$94,999	123	10.10%								
\$110,000 - \$124,999	52	4.27%								
\$125,000 - \$149,999	49	4.02%								
Over \$150,000	29	2.38%								
Total	1218									
Q19										
In addition to your base salary, do you regularly receive cash bonu	ises?									
Yes (please answer question 22)	422	34.73%								
No	793	65.27%								
Total	1215									
202										
Q20										
What is the average yearly amount of cash bonuses you receive?										
Less than \$1,000	276	42.46%								
\$1,001 - \$2,000	86	13.23%								
\$2,001 - \$3,500	79	12.15%								
\$3,501 - \$5,000	52	8.00%								
\$5,001 - \$7,500	44	6.77%								
\$7,501 - \$10,000	37	5.69%								
\$10,001 or more	76	11.69%								
Total	650									
Q21										
What is your hangs based on?										
What is your bonus based on? Macting individual goals objectives	272	25.80%								
Meeting individual goals/objectives Meeting department goals/objectives	273 249	25.80%								
Meeting department goals/objectives Meeting company financial goals	388	23.53% 36.67%								
Other	300 148	13.99%								
Total	1058	13.33%								
Q22										
Please reply to the following - In the next 5 years	_				ī		1 -			
Lucill still be westing at the server service 2	Strongly			<u>lgree</u>		agree		/ Disagree		Know
I will still be working at the same company in the same position	154	12.67%	374	30.78%	314	25.84%	156	12.84%	217	17.86%
I will still be working at the same company with a job promotion	114	9.43%	282	23.33%	387	32.01%	200	16.54%	226	18.69%
I will be working somewhere else in the same profession	49	4.06%	263	21.81%	437	36.24%	140	11.61%	317	26.29%
I will be working somewhere else in a different profession	30	2.49%	147	12.22%	496	41.23%	272	22.61%	258	21.45%
I will have left this job to run my own business	44	3.66%	114	9.48%	409	34.00%	421	35.00%	215	17.87%
T WIN THAT C TOTA WHO JOD TO TUIT THY OWN DUOM COO										

Q23		
How do you go about looking for potential new career/position oppo	rtunitiee?	
Internal Human Resources Department/Internal Job Postings	442	14.96%
Online Job Boards	774	26.20%
Staffing Firms	322	10.90%
Personal/Professional Networks	677	22.92%
Social Networking Sites	227	7.68%
Classified Ads	441	14.93%
Other	71	2.40%
Total	2954	
Q24		
Please check your gender		
Male	660	54.46%
Female	552	45.54%
Total	1212	1010 170
Q25		
Please check your age		2019
Under 25	44	3.61%
25-29 30-34	113 115	9.27% 9.43%
35-39	156	12.80%
40-44	166	13.62%
45-49	184	15.09%
50-54	175	14.36%
55-59	147	12.06%
60-64	92	7.55%
65+	27	2.21%
Total	1219	
Q26		
Please check the geographic region in which you were born		
United States	921	75.31%
Canada	37	3.03%
Mexico	5	0.41%
South America	20	1.64%
Eastern Europe	20	1.64%
Western Europe	42	3.43%
Africa	21	1.72%
India	69	5.64%
China	11	0.90%
Middle East	12 0	0.98% 0.00%
Japan Australia and Oceania	13	1.06%
Other	52	4.25%
Total	1223	
Q27		
Please check your ethnicity (optional) White (not hispanic or latino)	895	75.40%
Black or African American	695 47	3.96%
Native Hawaiian or Other Pacific Islander	3	0.25%
Asian	133	11.20%
American Indian/Alaskian Native	7	0.59%
Hispanic/Latino	38	3.20%
Two or more races (more than one of the above races)	20	1.68%
Rather not say	24	2.02%
Other	20	1.68%
Total	1187	
Q28		
What is the highest level of education you have completed?		
High School Diploma	10	0.82%
Some College	55	4.50%
Associate's Degree	60	4.91%
Bachelor's Degree	573	46.85%
Master's Degree	281	22.98%
Doctoral Degree PhD	220	17.99%
MD	7	0.57%
Other	17	1.39%
Total	1223	